

Advertised: **MAY 15, 2018**

**NCDOT Transportation Planning Division**

**REQUEST for LETTERS of INTEREST (RFLOI)**

**2018 Traffic Forecasting Limited Services Contract**

TITLE: **2018 Traffic Forecasting Limited Services Contract**

USING AGENCY: North Carolina Department of Transportation  
**Transportation Planning Division**

ISSUE DATE: **MAY 15, 2018**

SUBMITTAL DEADLINE: **JUNE 15, 2018**

ISSUING AGENCY: North Carolina Department of Transportation  
Technical Services Division  
Professional Services Management Unit

**SYNOPSIS**

**SUBCONSULTANTS ARE PERMITTED UNDER THIS CONTRACT.**

The primary and/or subconsultant firm(s) (*if Subconsultants are allowed under this RFLOI*) shall be pre-qualified to perform ALL of the work codes listed below for the Transportation Planning Division. Work Codes required are:

- **00251 - Project Level Traffic Forecasting**

**WORK CODES for each primary and/or subconsultant firm(s) (*if Subconsultants are allowed under this RFLOI*) SHALL be listed on the respective RS-2 FORMS (see section 'SUBMISSION ORGANIZATION AND INFORMATION REQUIREMENTS').**

This RFLOI is to solicit responses (LETTERS of INTEREST, or LOIs) from qualified firms to provide professional consulting services to:

**The North Carolina Department of Transportation desires to engage qualified private consulting firms for the purpose of (on-call) technical services in project level traffic**

**forecasting services for North Carolina. The work will vary based on the project and may involve tasks such as:**

- **Traffic data collection in accordance with the NCDOT Traffic Survey standards (daily counts, turning movements, truck classification information, and other data as necessary to provide all information needed for the completed forecast).**
- **Data collection as needed to perform the project level forecast, including but not limited to: past forecasts for the project; forecast information for other projects in the area; existing facility conditions; and current and anticipated land use.**
- **Analysis of traffic data including but not limited to conversion of data to AADT; estimating daily turning moves; providing truck percentages data; directional distribution factors; and peak hour factors for mainline and all Y-line facilities.**
- **Development of project level traffic forecasts for projects. Development of traffic forecasts will require using development of historic travel trends; development of future traffic projections; use of existing travel demand models (where available) as applied to project level traffic forecasting; and engineering judgment. Development of models to assist in forecasting may also be required.**
- **Documentation of the traffic forecasts with details such as methodology used, travel demand models runs, local experts, contacts, etc.**
- **Technical assistance with the implementation of best practices within project level traffic forecasting for the Transportation Planning Division.**

**The firm must be capable of providing a full range of traffic forecasting services. The work will be performed for various areas throughout the State and will be identified on an as-needed basis. Work may also include Transportation Planning Division-wide initiatives geared towards the identification and implementation of best practices.**

**The firm must have personnel readily accessible that have the authority to approve scopes, agreements and notices-to-proceed (NTP) with the expectation that the NTP will be signed within 30 calendar days from the start of scoping.**

Except as provided below any firm wishing to be considered must be properly registered with the Office of the Secretary of State and with the North Carolina Board of Examiners for Engineers and Surveyors. Any firm proposing to use corporate subsidiaries or subcontractors must include a statement that these companies are properly registered with the North Carolina Board of Examiners for Engineers and Surveyors and/or the NC Board for Licensing of Geologists. The Engineers performing the work and in responsible charge of the work must be registered Professional Engineers in the State of North Carolina and must have a good ethical and professional standing. It will be the responsibility of the selected private firm to verify the registration of any corporate subsidiary or subcontractor prior to submitting a Letter of Interest. Firms which are not providing engineering services need not be registered with the North Carolina Board of Examiners for Engineers and Surveyors. Some of the services being solicited may not require a license. It is the responsibility of each firm to adhere to all laws of the State of North Carolina.

The firm must have the financial ability to undertake the work and assume the liability. The selected firm(s) will be required to furnish proof of Professional Liability insurance coverage in the

minimum amount of \$1,000,000.00. The firm(s) must have an adequate accounting system to identify costs chargeable to the project.

## **SCOPE OF WORK**

The North Carolina Department of Transportation (NCDOT) is soliciting proposals for the services of a firm/team for the following contract scope of work:

**The North Carolina Department of Transportation desires to engage qualified private consulting firms for the purpose of (on-call) technical services in project level traffic forecasting services for North Carolina. The work will vary based on the project and may involve tasks such as:**

- **Traffic data collection in accordance with the NCDOT Traffic Survey standards (daily counts, turning movements, truck classification information, and other data as necessary to provide all information needed for the completed forecast).**
- **Data collection as needed to perform the project level forecast, including but not limited to: past forecasts for the project; forecast information for other projects in the area; existing facility conditions; and current and anticipated land use.**
- **Analysis of traffic data including but not limited to conversion of data to AADT; estimating daily turning moves; providing truck percentages data; directional distribution factors; and peak hour factors for mainline and all Y-line facilities.**
- **Development of project level traffic forecasts for projects. Development of traffic forecasts will require using development of historic travel trends; development of future traffic projections; use of existing travel demand models (where available) as applied to project level traffic forecasting; and engineering judgment. Development of models to assist in forecasting may also be required.**
- **Documentation of the traffic forecasts with details such as methodology used, travel demand models runs, local experts contacts, etc.**
- **Technical assistance with the implementation of best practices within project level traffic forecasting for the Transportation Planning Division.**

**The firm must be capable of providing a full range of traffic forecasting services. The work will be performed for various areas throughout the State and will be identified on an as needed basis. Work may also include Transportation Planning Division-wide initiatives geared towards the identification and implementation of best practices.**

**The firm must have personnel readily accessible that have the authority to approve scopes, agreements and notices-to-proceed (NTP) with the expectation that the NTP will be signed within 30 calendar days from the start of scoping.**

**The Letter of Interest must indicate the forecasting services for which the Consultant wishes to be considered using the categories as listed below (see A, B, and C below).**

### **Categories**

**A. Regional Forecasts – defined as those requiring the use of a Regional Travel Demand Model (specify as many of the following areas for which the Consultant wants to be considered: Metrolina, Triad and/or Triangle). The Consultant must be able to**

use; modify; perform sensitivity analysis; and interpret the results of the models for the area(s) selected.

**B. Other Modeled Forecasts** – defined as Forecasts requiring the use of a Transportation Travel Demand Model(s) other than the Regional models noted above. The Consultant must be able to use; modify; perform sensitivity analysis; and interpret the results of the models for the area(s) selected.

**C. Other Forecasts** – defined as forecasts not utilizing Transportation Travel Demand Models. Typically this would include hand allocation methods, and/or use of spreadsheets.

**PROPOSED CONTRACT TIME: TWO (2) YEARS; and ONE (1) EXTENSION OF UP TO A YEAR.**

**PROPOSED CONTRACT PAYMENT TYPE: A COMBINATION OF NEGOTIATED LUMP SUM and APPROVED REIMBURSABLE DIRECT COSTS for each assignment within the contract.**

## **SUBMITTAL REQUIREMENTS**

All LOIs are limited to **FIFTEEN (15)** pages (RS-2 forms are not included in the page count) inclusive of the cover sheet, and shall be typed on 8-1/2" x 11" sheets, single-spaced, one-sided.

LOIs containing more than **FIFTEEN (15)** pages will not be considered.

**WORK CODES for each primary and/or subconsultant firm(s) (if Subconsultants are allowed under this RFLO) SHALL be listed on the respective RS-2 FORMS (see section 'SUBMISSION ORGANIZATION AND INFORMATION REQUIREMENTS').**

**ONLY ELECTRONIC LOIs WILL BE ACCEPTED.**

**LOIs should be submitted in .pdf format using software such as Adobe, CutePDF PDF Writer, DocuDesk deskPDF, etc.**

One copy of the LOI should be sent as a .pdf file, **through NCDOT's FTS System**, to: [psmu-411@ncdot.gov](mailto:psmu-411@ncdot.gov). **The FTS system will send you an electronic receipt when your LOI is uploaded to NCDOT's FTS system.** Paper copies are not required. The subject line should contain the Firm's Name, and "**LOI for 2018 Traffic Forecasting Limited Services Contract**".

If an interested firm does not have an FTS account they should send a request through regular e-mail to [psmu-411@ncdot.gov](mailto:psmu-411@ncdot.gov). A response will be sent via the FTS system that will provide a login username, password, and login procedures.

**LOIs SHALL be received electronically no later than 12:00 P.M., JUNE 15, 2018.**

**LOIs received after this deadline will not be considered.**

**Firms submitting LOIs are encouraged to carefully check them for conformance to the requirements stated above (and any other requirements in this Advertisement). If LOIs are submitted late, exceed the maximum number of pages, are sent by any means other than NCDOT's FTS system, or are sent to any address other than psmu-411@ncdot.gov they will be disqualified.**

**The Department reserves the right to reject all LOIs and not proceed with procurement.**

**The Department reserves the right to waive any technicality in LOIs, or notify the Firm(s) of such technicality and allow the Firm(s) up to two (2) business days to rectify the technicality.**

## **SELECTION PROCESS**

Following is a general description of the selection process:

- The NCDOT Selection Committee will review all qualifying LOI submittals.
- For Limited Services Contracts (On-Call type contracts), the NCDOT Selection Committee MAY, at the Department's discretion, choose any number of firms to provide the services being solicited.
- For Project-Specific Contracts (non On-Call type contracts), the Selection Committee MAY, at the Department's discretion, shortlist a minimum of three (3) firms to be interviewed. IF APPLICABLE, dates of shortlisting and dates for interviews are shown in the section SUBMISSION SCHEDULE AND KEY DATES at the end of this RFLOI.
- In order to be considered for selection, consultants must submit a complete response to this RFLOI prior to the specified deadlines. Failure to submit all information in a timely manner will result in disqualification.

## **SMALL PROFESSIONAL SERVICE FIRM (SPSF) PARTICIPATION**

The Department encourages the use of Small Professional Services Firms (SPSF). Small businesses determined to be eligible for participation in the SPSF program are those meeting size standards defined by Small Business Administration (SBA) regulations, 13 CFR Part 121 in Sector 54 under the North American Industrial Classification System (NAICS). The SPSF program is a race, ethnicity, and gender neutral program designed to increase the availability of contracting opportunities for small businesses on federal, state or locally funded contracts. SPSF participation is not contingent upon the funding source.

The Firm, at the time the Letter of Interest is submitted, shall submit a listing of all known SPSF firms that will participate in the performance of the identified work. The participation shall be submitted on the Department's Subconsultant Form RS-2. RS-2 forms may be accessed on the Department's website at [NCDOT Connect Guidelines & Forms](#).

The SPSF must be qualified with the Department to perform the work for which they are listed.

Real-time information about firms doing business with the Department and firms that are SPSF certified through the Contractual Services Unit is available in the Directory of Transportation Firms. The Directory can be accessed on the Department's website at [Directory of Firms](#) -- Complete listing of certified and prequalified firms.

The listing of an individual firm in the Department's directory shall not be construed as an endorsement of the firm.

## **PREQUALIFICATION**

The Department maintains on file the qualifications and key personnel for each approved discipline, as well as any required samples of work. Each year on the anniversary date of the company, the firm shall renew their prequalified disciplines. If your firm has not renewed its application as required by your anniversary date or if your firm is not currently prequalified, please submit an application to the Department **prior to submittal of your LOI**. An application may be accessed on the Department's website at [Prequalifying Private Consulting Firms](#) -- Learn how to become Prequalified as a Private Consulting Firm with NCDOT. Having this data on file with the Department eliminates the need to resubmit this data with each letter of interest.

Even though specific DBE/MBE/WBE goals are not required for this project, the Department of Transportation is committed to providing opportunity for small and disadvantaged businesses to perform on its contracts through established Department goals. The Firm, subconsultant and subfirm shall not discriminate on the basis of race, religion, color, national origin, age, disability or sex in the performance of this contract.

## **SELECTION CRITERIA**

**All prequalified firms who submit responsive letters of interest will be considered.**

In selecting a firm/team, the selection committee will take into consideration qualification information including such factors as:

1. **45%** = The firm's experience and staff to perform the type of work required, including any designated sub-consultants, based on the following: Adequate staff to perform assigned project tasks / outstanding workload; firm's related experience / examples; final product quality on previous contracts; adherence to schedule on previous contracts; flexibility for change in contract; personnel readily accessible that have the authority to approve scopes, agreements and notices-to-proceed (NTP) with the expectation that the NTP will be signed within 30 calendar days from the start of scoping.

2. **25%** = The evaluation of the performance on any previous contracts with the North Carolina Department of Transportation.
3. **20%** = Knowledge of, and experience with, traffic forecasting procedures and NCDOT Forecasting Practices.
4. **5%** = Proposed SPSF participation.
5. **5%** = Expertise in the various regions within the State of North Carolina.

After reviewing qualifications, if firms are equal on the evaluation review, then those qualified firms with proposed SPSF participation will be given priority consideration.

## **SUBMISSION ORGANIZATION AND INFORMATION REQUIREMENTS**

The LOI should be addressed to **Mr. Robert J. Stroup, PE -- State Professional Services Engineer** and must include the name, address, telephone number, and e-mail address of the prime consultant's contact person for this RFLOI.

The LOI must also include the information outlined below:

### Chapter 1 - Introduction

The Introduction should demonstrate the consultant's overall qualifications to fulfill the requirements of the scope of work and should contain the following elements of information:

- Expression of firm's interest in the work;
- Statement of whether firm is on register;
- Date of most recent private engineering firm qualification;
- Statement regarding firm's(') possible conflict of interest for the work; and
- Summation of information contained in the letter of interest.

### Chapter 2 - Team Qualifications

This chapter should elaborate on the general information presented in the introduction, to establish the credentials and experience of the consultant to undertake this type of effort. The following must be included:

1. Identify recent, similar projects the firm, acting as the prime contractor, has conducted which demonstrates its ability to conduct and manage the project. Provide a synopsis of each project and include the date completed, and contact person.
2. If subconsultants are involved, provide corresponding information describing their qualifications as requested in bullet number 1 above.

### Chapter 3 - Team Experience

This chapter must provide the names, classifications, and location of the firm's North Carolina employees and resources to be assigned to the advertised work; and the professional credentials and experience of the persons assigned to the project,

along with any unique qualifications of key personnel. Although standard personnel resumes may be included, identify pertinent team experience to be applied to this project. Specifically, the Department is interested in the experience, expertise, and total quality of the consultant's proposed team. If principals of the firm will not be actively involved in the study/contract/project, do not list them. The submittal shall clearly indicate the Consultant's Project Manager, other key Team Members and his/her qualifications for the proposed work. Also, include the team's organization chart for the Project / Plan. A Capacity Chart / Graph (available work force) should also be included. Any other pertinent information should also be listed in this section.

**Note:** If a project team or subconsultant encounters personnel changes, or any other changes of significance dealing with the company, NCDOT should be notified immediately.

#### Chapter 4 - Technical Approach

The consultant shall provide information on its understanding of, and approach to accomplish, this project, including their envisioned scope for the work and any innovative ideas/approaches, and a schedule to achieve the dates outlined in this RFLOI (if any project-specific dates are outlined below).

#### APPENDICES-

##### CONSULTANT CERTIFICATION Form RS-2

Completed Form RS-2 forms SHALL be submitted with the firm's letter of interest. This section is limited to the number of pages required to provide the requested information.

Submit Form RS-2 forms for the following:

- **Prime Consultant firm**
  - Prime Consultant Form RS-2 Rev 1/14/08; and
- **ANY/ALL Subconsultant firms** (*If Subconsultants are allowed under this RFLOI*) to be, or anticipated to be, utilized by your firm.
  - Subconsultant Form RS-2 Rev 1/15/08.
  - In the event the firm has no subconsultant, it is required that this be indicated on the Subconsultant Form RS-2 by entering the word "None" or the number "ZERO" and signing the form.

**Complete and sign each Form RS-2 (instructions are listed on the form).**

The required forms are available on the Department's website at:  
<https://connect.ncdot.gov/business/consultants/Pages/Guidelines-Forms.aspx>

[Prime Consultant Form RS-2](#)

[Subconsultant Form RS-2](#)

All submissions, correspondence, and questions concerning this RFLOI should be directed to **Mr. Thomas G. Payne, PE** at [tpayne@ncdot.gov](mailto:tpayne@ncdot.gov). However, the LOI itself must be submitted to '[psmu-411@ncdot.gov](mailto:psmu-411@ncdot.gov)' via NCDOT's FTS System.



**NOTE: To adhere to the Timeframe, a Notice to Proceed is expected to be issued shortly after (a) firm(s)/team(s) is/are selected. All firm(s)/team(s) submitting a LETTER OF INTEREST should make sure that their rates and overheads are current and have been audited by NCDOT.**

## **SUBMISSION SCHEDULE AND KEY DATES**

RFLOI Release – **MAY 15, 2018**

Deadline for Questions -

Issue Final Addendum -

Deadline for LOI Submission – **JUNE 15, 2018**

Shortlist Announced \* -

Interviews - the week of

Firm Selection and Notification \*\* - **TBD.**

Anticipated Notice to Proceed – **TBD.**

\* Notification will **ONLY** be sent to shortlisted firms.

\*\* Notification will **ONLY** be sent to selected firms.